

Bienvenue à Paris



LIEN
DE LA VIGNE
VINELINK INTERNATIONAL

Welcome to Paris



Assemblée Générale

13 avril 2018





Assemblée Générale 2018

2018 Annual Assembly

- *1 SITUATION FINANCIÈRE / FINANCIAL SITUATION*
- *2 ORGANIZATION / ELECTIONS*
- *3 RECENT ACTIVITIES*
- *4 IMPROVING OUR COMMUNICATION SYSTEM*
- *5 OTHER IMPROVEMENTS & QUESTIONS*



Assemblée Générale

1 SITUATION FINANCIÈRE

FINANCIAL SITUATION



COMPTES ANNUELS 2017

2017 ANNUAL ACCOUNTING



BILAN AU 31 DECEMBRE 2017

ACTIF

(en Euros)	2016	2017
ACTIF CIRCULANT		
Autres créances	3 559	3 700
Total	3 559	3 700
DISPONIBILITES		
Valeurs Mobilières de placement		
Banques		
BNP	20 173	20 035
NSMD	0	0
BNP FAVOR	0	0
Total	20 173	20 035
TOTAL GENERAL	23 732	23 735



BILAN AU 31 DECEMBRE 2017

PASSIF

(en Euros)	2016	2017
FONDS PROPRES		
Report à nouveau	20 528	22 584
Résultat de l'exercice	2 056	4
Total	22 584	22 588
Excédent reporté		
DETTES		
Fournisseurs	1 148	1 147
Total	1 148	1 147
TOTAL GENERAL	23 732	23 735



COMPTE DE RESULTATS 2017

(en Euros)	2016	2017
Cotisations	15 231	16 250
Autres Produits	0	0
Total des produits d'exploitation	15 231	16 250
Fournitures administratives	109	268
Fournitures informatiques		882
Location matériel		600
Dépenses Site Web	439	624
Documentation	0	0
Voyages et déplacements	3 146	2 917
Missions et réceptions	1 990	1 547
Réunions générales	6 448	8 407
Taxes diverses	0	0
Frais postaux et télécommunications	1 035	912
Frais bancaires	8	90
Total des charges d'exploitation	13 175	16 246
Reprise sur provisions	0	0
Total des produits financiers	0	0
Perte sur cession FCP	0	0
Total des charges financières	0	0
RESULTAT NET	2 056	4



COMPTE DE RESULTATS 2017 vs Budget 2017

(en Euros)	2016	Budget 2017	2017	2017 vs BUD 17
Cotisations	15 231	16 000	16 250	250
Autres Produits				
Total des produits d'exploitation	15 231	16 000	16 250	250
Fournitures administratives	109	100	268	168
Fournitures informatiques		800	882	82
Location matériel	0	0	600	600
Voyages et déplacements	3 146	3 200	2 917	-283
Missions et réceptions	1 990	2 000	1 547	-453
Réunions générales	6 448	7 600	8 407	807
Taxes diverses	0			0
Frais postaux et télécommunications	1 035	1 000	912	-88
Frais bancaires	8	10	90	80
Dépenses site Web	439	450	624	174
Total des charges d'exploitation	13 175	15 160	16 246	1 086
Reprise sur provisions	0	0	0	0
Total des produits financiers	0	0	0	0
Perte sur cession FCP	0	0	0	0
Total des charges financières	0	0	0	0
RESULTAT NET	2 056	840	4	-836

COMPTE DE RESULTATS 2017 - Budget 2018

(en Euros)	2017	Budget 2018
Cotisations	16 250	15 250
Autres Produits	0	
Total des produits d'exploitation	16 250	15 250
Fournitures administratives	268	300
Fournitures informatiques	882	900
Location matériel	600	900
Voyages et déplacements	2 917	2 900
Missions et réceptions	1 547	1 500
Réunions générales	8 407	8 500
Taxes Diverses	0	
Frais postaux et télécommunications	912	1 000
Frais bancaires	90	100
Dépenses site WEB	624	600
Total des charges d'exploitation	16 246	16 700
Reprise sur provisions	0	0
Total des produits financiers	0	0
Perte sur cession FCP	0	0
Total des charges financières	0	0
RESULTAT NET	4	-1 450



2 ORGANISATION / ELECTIONS

ORGANIZATION / ELECTIONS



BOARD OF DIRECTORS (ELECTION)

Mandate renewal for a 3 year period :

ASSELIN Christian

ROUQUIE Pierre



BOARD OF DIRECTORS (ELECTION)

New proposed directors for a 3 year period :

BOGONI Maurizio Ruffino

SARTORI Eugenio Vivai Rauscedo

**The board is now composed of 17
directors**



NEW MEMBERS

Please welcome our new members :

LUNELLI Marcello , Ferrari Wines (Italy)

**ALEKSEIEV Aleksander, Midalidare
(Eastern Europe)**



Management of the Association

- Peter Hayes President
- J-Pierre Mégnin Deputy VP
- Carlo De Biasi VP Communication
- Michel Boulay VP Scientific Coord.
- Gérard Siclet General Secretary



3 *ACTIVITÉS RÉCENTES*

RECENT ACTIVITIES



DIGITIZATION OF THE WINE SECTOR

All our action have been devoted during 3 years towards this important evolution for the wine sector :

- 2015 : Quality of Wine
- 2016 : Quality of Grapes
- 2017 : Prevention of Grapevine Risks

4 IMPROVING OUR SYSTEM OF COMMUNICATION

For maintaining a close « link » with the global wine sector, our association must improve its communication system

4 IMPROVING OUR COMMUNICATION SYSTEM

Two important measures are requested for obtaining an efficient communication system :

- Voluntary representatives in every wine country is the backbone of our yearly investigations
- Improving our quality of Questioning



COUNTRY REPRESENTATIVES

Actual voluntary structure

- U K : Gregory Dunn and Chris Foss
- France : Zoran Cerovic
- Italy : F. Fogolin and L. Toninato
- Germany : Hanss Kassemeyer
- Australia : Dan Buckle
- Chili : Felipe Tosso
- U.S.A : Doug Gubler
- Eastern Europe : Aleksander Alekseiev



COUNTRY REPRESENTATIVES

Actual voluntary structure

We are now covering 8 countries at the moment , while our objective is around 15 countries



QUALITY OF QUESTIONING

Successful questioning requests careful precautions . We recommend :

- warm and friendly message
- small number of questions
- personnalize our mailings by sending them in small groups of addressees,
- prompting the answers with invitations to the conference , communication of results)



5 EXPERIMENTING

- IMPROVING OUR ANNUAL MEETING
- QUESTIONS TO THE MEMBERS

IMPROVING OUR ANNUAL MEETING

We were concerned by the time given to our annual meeting often too dense for obtaining:

- a large exchange between our members
- enough time for general overviews on technical or scientific new developments

IMPROVING OUR ANNUAL MEETING

- Yesterday most of you were able to attend last evening opening and cocktail :
- Do you think this type of introduction can be an improvement of our annual meeting ?

UNRELIABLE TRANSPORTATION

Congratulations for all members and speakers who have been able to assume their presence to day .

We have tried to help you and are still ready to help if you are in difficulties .

I hope you enjoy this meeting .